



## Everything you need to know about installing ducted air conditioning

If you've been considering having air conditioning installed for years but have yet to take the (polar) plunge then now just may be the perfect time. Before you start calling up local suppliers though, you'll want to consider a few key items to make sure you're getting the perfect system for your home.

You may be surprised to learn how many different options there are when it comes to installing an air conditioning system in your home. You'll need to ensure you have all the necessary information and you ask all the right questions to make an informed decision. In this eBook we will explore everything you need to know before committing to an installation company, including:

- Signs it's time for air conditioning
- Finding the perfect size for your home
- Do they hold a license through QBCC?
- The importance of efficiency
- What After Sales Service is available
- Why choose WES Air

It's important that you don't make any decisions until you've received all the information! Let's get you started on the path to a more comfortable home today.



## NOW IS THE TIME FOR DUCTED AIR

If you have been considering purchasing a new air conditioning system for quite awhile or perhaps already have one, but think you may need a replacement or upgrade then there's no time like the present!

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With winter now here, it's the perfect opportunity to install ducted air con now...

With winter now here, it's the perfect opportunity to install reverse cycle ducted air con now, before the weather gets even colder!

To help you decide if you're in need of a new ducted air conditioning system we've comprised a list below of some of the most common signs it's time to buy, even if you already have air con in your home:

→ **Your energy bills are getting bigger.** For some reason you keep seeing changes in your energy bills that are unusual or unexpected particularly in the hot or cold months. Sure your energy bill will see a slight increase when you're using your air con, but if it's drastically different then it has been in the past then this is a sign your air conditioning unit isn't working as efficiently as it should.

→ **You're uncomfortable in your home.** So you don't have air con in your home and have suffered through another scorching summer season but aren't ready to make the purchase? Consider this: your home should be your oasis where you are most comfortable. An investment now can make a huge difference in the coming cold months.

→ **The temperature you set your air con at isn't consistent.** So you've set your air con for 22 degrees, but suddenly it's very cold or very hot? This is a huge sign that it's time to replace the system. Air con is supposed to set a consistent temperature, not provide a roller coaster of hot and cold. With this issue it's always better to purchase a new machine before it dies unexpectedly on the coldest day of the year.

→ **You've stopped using your air con because it's too much of a hassle.** Is your system giving off odd smells or being unusually loud? These could be signs that it is the end of the road for the unit. Ask a professional to diagnose before continued use!

If any of these issues relate to you then it's time to seriously consider taking the next step with air conditioning installation.

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## TIME TO RESEARCH YOUR OPTIONS

When researching ducted air conditioners for your home, office or commercial premises there are a large variety of options that you'll have to consider. Understandably, price is always one of the top considerations unfortunately, however it can be a very misleading aspect of the purchase.

Most installation companies will advertise their cheapest models to attract potential customers. This can be financially beneficial for them, but what they aren't thinking about is each customer's individual needs.

Every home is different therefore you can't just sell one system to everyone. An incredibly important aspect of this decision is determining what size machine you need. If you're looking to manage the temperature throughout your entire home your needs will be quite different from that of someone who is interested in an air con for a studio apartment. It's important to make it clear to your technician what your specific needs are in terms of the space you need it for.

Quite frequently customers select a company because they're offering what appears to be the lowest price when in fact they are quoting a machine that is insufficient for the size of the room it's meant to cool.

Ensure to ask for the details of machine size before making any commitments. It's important to truly understand what you're getting for your hard earned money.

Always be sure to confirm the installation company is licensed through the Queensland Building and Construction Commission to undertake the work.

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## CONSIDER ENERGY EFFICIENCIES

When thinking about the cost of your air conditioner there are some hidden costs you might not have considered but should. If you get quoted a very low price on a machine and it's the right size for your space then be sure to question how energy efficient it is.

Many of today's machines are designed to maximise efficiency, but there are some that are clearly better than others.

If your machine isn't as energy efficient as it should be then you'll end up paying for it in the long run. How you ask? Your energy bills will be much higher than they would be with an energy efficient machine. Even if you obtained a great deal for the machine, the one-off cost will be quickly forgotten when you receive your monthly energy bill. It's essential to weigh all aspects of your purchase to protect your home.

Why worry about over-spending on a monthly basis when you can purchase a machine with drastically less power usage but an equal, if not better, ability to cool your home in the first place?

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## AFTER SALE SERVICE

The initial purchase of your air con is really just the beginning. Once the installation is complete and you're happy and comfortable in your home, you may need some additional after sale service.

The last thing you want to do is select a company that thinks the job is over once installation is complete.

Many companies have been known to tell customers to handle any issues directly with the manufacturer rather than working with them to create a solution. Before you purchase you should really grasp an understanding of the company's policy on After Sale Service.

You'll want to consider the following:

- Breakdown assistance
- Company warranty inclusions
- Manufacturer warranty inclusions
- Maintenance recommendations

Now that you know exactly what you need to look for in an air conditioner and installer, you're ready to make a purchase. Always remember, it's essential to find a company you can trust with the experience to ensure you're fulfilling all of your requirements.

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## WHY WES AIR?

At WES Air we have over 25 years experience working in the Sunshine Coast region, so when we say we know what you're looking for, we're serious.

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If you have questions, we have the answers and if you have a problem we have the solution.



Our business is built on the strong pillars of integrity, experience, quality and success and we pride ourselves on our ability to deliver outstanding customer service and even better results.



WES Air provide a full in house customised design of your ducted air conditioning system to ensure the layout provides the most effective delivery of warm or cold air to your entire premises.



We work with only the best manufacturers who stand behind their product and provide ongoing after sale support as needed, so you can have the peace of mind you deserve. If you have questions, we have the answers and if you have a problem, we have the solution.



We'll treat your home as if it's our home and work harder than the other guys to give you what you want.

**Call us today before winter sets so you can have a season of comfort rather than cold.**

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# WESGROUP

Contact us today to see how we can help you insert copy here text.  
Call 1300 937 353 or visit [www.weselect.com.au](http://www.weselect.com.au)

Head Office

P. 1300 937 353

E. [reception@weselect.com.au](mailto:reception@weselect.com.au)

A. 1C/12 Bearing Avenue, Warana Qld 4575



[weselect.com.au](http://weselect.com.au)